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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 5 July 1990

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University - San Luis Obispo
California State Poly University - Pomona
California State University - Fresno
California State University - Hayward
California State University - Long Beach
California State University - Los Angeles
California State University - Sacramento
University of California - Los Angeles
Gonzaga University
University of Idaho
Loyola Marymount University
Mills College
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
University of Redlands
Saint Mary's College
San Diego State University
University of San Francisco
San Francisco State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California - Graduate School of Business
Stanford University
Washington State University
University of Washington
Westmont College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Western** Region.

The data are based on salary offers made to students graduating between September 1, 1989, and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (May 2, 1990, through June 4, 1990) and cumulatively (September 1, 1989, and June 4, 1990).

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 5/2/90 THROUGH 6/4/90

CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
BUSINESS														
ACCOUNTING	40	1667	$23998	$26627	$28500	$24125	$20000	239	4340	$23729	$26496	$27000	$23000	$21000
BUSINESS ADMIN (INCL MGMT	60	680	24659	23688	30000	24250	18300	130	1263	24269	23318	30000	24550	18000
DISTRIBUTION MANAGEMENT	+	26	+	24580				+	73	+	25376			
ECONOM & FINANCE (BANKING	28	1114	22475	25527	26500	22650	18500	94	1882	23209	25158	27500	23000	18000
HOTEL/RESTAURANT MGMT.	1	88	27000	21306	*	*	*	5	120	22920	20951	*	*	*
HUMAN RSRCS (incl LABOR R	2	49	22550	22514	*	*	*	7	104	23157	23176	*	*	*
MANAGEMENT INFO SYSTEMS	1	192	23000	27595	*	*	*	7	475	26323	27493	*	*	*
MARKETING/MARK MGMT (RESR	41	795	24580	23902	30000	24504	20000	113	1536	23605	23447	28500	24000	19000
REAL ESTATE	2	6	18750	20850	*	*	*	6	24	21450	24353	*	*	*
COMMUNICATIONS														
ADVERTISING	1	40	18500	22044	*	*	*	3	65	19667	20599	*	*	*
COMMUNICATIONS	19	115	20999	21435	*	*	*	35	264	20108	20898	24504	20000	12000
JOURNALISM	6	51	14820	20602	*	*	*	10	103	15252	19004	*	*	*
TELECOMMUN/BROADCASTING	+	51	+	21250				+	64	+	20610			
EDUCATION														
ELEMENTARY EDUCATION	14	75	21971	19837	*	*	*	44	374	16996	19144	22400	19000	10000
PRE-ELEMENTARY EDUCATION	+	4	+	19125				+	27	+	17130			
PHYSICAL EDUCATION	1	9	21000	20580	*	*	*	1	44	21000	19373	*	*	*
SPECIAL EDUCATION	4	27	16663	19754	*	*	*	9	86	17913	19827	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	11	+	18682				+	12	+	18292			
TEXTILES & CLOTHING	2	101	21000	20759	*	*	*	3	133	20667	20814	*	*	*
MERCHANDISING MANAGEMENT	+	18	+	20617				+	53	+	19792			
HUMANITIES														
FOREIGN LANGUAGES	1	23	15225	24304	*	*	*	1	38	15225	23157	*	*	*
LETTERS (incl English, Li	3	85	17333	22374	*	*	*	13	157	16415	20918	*	*	*
VISUAL & PERFORMING ARTS	1	18	26500	24362	*	*	*	5	68	15700	20461	*	*	*
HUMANITIES - OTHER	1	49	18000	22737	*	*	*	1	104	18000	23659	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	2	16	19000	19616	*	*	*	3	31	19833	20111	*	*	*
HISTORY	1	39	17500	23738	*	*	*	3	60	21127	22558	*	*	*
POLITICAL SCIENCE/GOVT	4	71	20875	24529	*	*	*	13	150	22234	23673	*	*	*
PSYCHOLOGY	3	96	16353	21047	*	*	*	10	183	19956	20474	*	*	*
SOCIOLOGY	3	18	16933	19217	*	*	*	7	44	17286	20152	*	*	*
SOCIAL SCIENCES-OTHER	1	90	19800	23040	*	*	*	1	122	19800	22179	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	8	101	32402	30333	*	*	*	11	278	31774	30465	*	*	*
AGRICULTURAL	+	21	+	30530				+	53	+	30090			
ARCHITECTURAL	+	26	+	28053				+	57	+	29143			
BIOENGINEERING & BIOMEDIC	2	17	28500	30216	*	*	*	4	47	28250	30515	*	*	*
CHEMICAL	16	638	34013	34855	*	*	*	21	1873	34312	35084	36516	34500	33000
CIVIL	9	506	31270	28105	*	*	*	25	1146	28360	28040	36000	27000	23808
COMPUTER	1	111	31700	31009	*	*	*	5	331	30940	31212	*	*	*
ELECTRICAL/ELECTRONIC	33	1077	29921	31779	33500	31200	23400	61	2624	29712	31817	33000	31000	24000

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	3	+	$28304				+	5	+	$28822			
INDUSTRIAL	8	273	$31025	30034	*	*	*	20	855	$31195	30608	$33000	$31650	$28000
MECHANICAL	13	1048	30815	31944	*	*	*	33	2795	29745	32156	35000	28800	25343
METALLURGICAL	+	54	+	32427				+	161	+	32412			
MINING (INCL GEOLOGICAL)	2	14	27580	28747	*	*	*	2	40	27580	29483	*	*	*
NUCLEAR	+	13	+	29860				+	35	+	30863			
PETROLEUM	+	38	+	35266				+	138	+	35448			
TEXTILE	+	+	+	+				+	3	+	33669			
ENGINEERING TECHNOLOGY	7	124	29029	28580	*	*	*	20	299	28977	28905	33000	29260	26000
INDUSTRIAL TECHNOLOGY	+	37	+	30362				1	63	28000	28543	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	1	35	17000	21000	*	*	*	2	106	22900	21896	*	*	*
ANIMAL SCIENCES	+	20	+	20877				+	42	+	19188			
PLANT SCIENCES	+	5	+	20431				+	28	+	21469			
NATURAL RESOURCES	+	8	+	18281				+	16	+	18572			
OTHER AGRICULTURAL SCIENC	+	20	+	24600				+	49	+	24066			
COMPUTER SCIENCE														
COMPUTER SCIENCE	20	419	29521	29794	$34280	$30000	$25000	53	1018	29370	29730	34280	30000	22500
COMPUTER PROGRAMMING	+	26	+	28304				+	70	+	28611			
INFORMATION SCIENCES & SY	1	154	35520	28628	*	*	*	2	345	33760	28463	*	*	*
SYSTEMS ANALYSIS	+	10	+	32500				+	14	+	31603			
HEALTH SCIENCES														
ALLIED HEALTH	+	35	+	27941				+	84	+	26943			
HEALTH SCIENCES	+	5	+	21410				2	28	20400	20513	*	*	*
NURSING	+	96	+	28599				1	120	32000	28206	*	*	*
PHARMACY	+	19	+	39614				+	39	+	36627			
SCIENCES														
ACTUARIAL	+	4	+	29400				+	64	+	27722			
ARCHITECTURAL & ENVIRONME	1	20	24996	25283	*	*	*	3	79	22732	25186	*	*	*
BIOLOGICAL	1	27	27000	22059	*	*	*	4	62	19625	21442	*	*	*
CHEMISTRY	1	37	14000	27267	*	*	*	1	107	14000	28226	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	5	+	25760				1	25	20000	23185	*	*	*
MATHEMATICS	2	120	17500	27330	*	*	*	7	254	23298	26686	*	*	*
PHYSICS	+	25	+	30674				+	42	+	29530			
OTHER PHYSICAL & EARTH SC	1	6	22000	20900	*	*	*	1	9	22000	21078	*	*	*
POLYMER SCIENCE	+	6	+	32234				+	6	+	32234			
TEXTILE SCIENCE	+	+	+	+				+	24	+	26861			
TOTALS	369	10827						1043	25433					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	7	1213	$22057	$27337	*	*	*	156	3335	$23312	$26936	$26496	$23000	$21000
ACCOUNTING (PRIVATE)	36	545	23974	25511	$28500	$24125	$20000	81	1121	24390	25266	28000	24500	20048
COMMERCIAL BANKING (CNSMR	4	134	17550	21869	*	*	*	7	225	19457	21435	*	*	*
COMMERCIAL BANKING (LENDG	+	179	+	24474				3	265	17867	24013	*	*	*
INVESTMT BANKING (CORP FN	1	53	22000	29190	*	*	*	4	80	24200	28795	*	*	*
INVESTMT BANKNG (M & A)	+	8	+	27126				+	16	+	26946			
INVESTMT BANKG (REAL EST)	+	2	+	26500				1	14	32000	25299	*	*	*
INVESTMT BANKG (SALES & T	+	16	+	26362				+	28	+	23387			
FINANCIAL/TREASURY ANALYS	9	307	24644	27084	*	*	*	42	584	25349	26925	28500	25800	20800
PORTFOLIO MGMT/BROKERAGE	1	33	18000	25473	*	*	*	9	72	18444	23689	*	*	*
UNDERWRITING	7	105	24529	23999	*	*	*	10	157	25130	23619	*	*	*
INSURANCE - CLAIMS	2	53	24500	23717	*	*	*	11	116	22847	22829	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	1	7	24996	25357	*	*	*	3	25	18999	21642	*	*	*
MEDIA PLANNING	2	11	16250	20793	*	*	*	2	21	16250	20388	*	*	*
REPORTING	+	8	+	16750				+	21	+	16548			
PRODUCTION	1	28	20000	26139	*	*	*	1	53	20000	25639	*	*	*
PUBLIC RELATIONS	3	37	12973	19619	*	*	*	6	76	16570	20277	*	*	*
WRITING / EDITING	+	33	+	19280				2	65	21860	18634	*	*	*
MARKETING														
ADVERTISING	+	29	+	22229				2	33	19020	20971	*	*	*
BRAND/PRODUCT MANAGEMENT	13	104	27531	24444	*	*	*	30	208	25882	25131	33000	26000	19000
BUYER/MERCHANDISING	10	318	25650	22962	*	*	*	19	457	26078	22963	*	*	*
DISTRIBUTION	3	61	21400	25188	*	*	*	7	118	23946	26057	*	*	*
MARKET RESEARCH	1	29	30000	26578	*	*	*	2	76	30750	25754	*	*	*
PURCHASING	9	21	26922	24059	*	*	*	13	54	25692	23868	*	*	*
SALES	45	767	22905	24957	30000	22000	18000	105	1583	23732	24809	31002	24000	17000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	16	+	21968				+	38	+	21138			
FINANC,TAXA, MONETARY POL	4	34	22270	21948	*	*	*	6	69	22430	22658	*	*	*
ECONOMIC PROGRAMS	+	2	+	24250				4	16	27000	26362	*	*	*
LAW ENFORCEMENT	+	9	+	19931				+	33	+	25790			
MILITARY	+	18	+	24428				+	98	+	22179			
NATIONAL SECURITY	+	6	+	25566				+	9	+	26010			
URBAN / REGIONAL PLANNING	+	6	+	24615				+	17	+	25215			
ENGINEERING														
BIOENGINEERING	1	40	27500	34606	*	*	*	1	61	27500	33056	*	*	*
DESIGN / CONSTRUCT	10	661	29960	29472	*	*	*	20	1532	29985	29916	35000	29890	26252
ENVIRONMENTAL/SANITATION	+	93	+	29614				3	206	32945	29377	*	*	*
MANUFACTURING/INDUSTRIAL	2	575	33000	31741	*	*	*	11	1634	31380	32020	*	*	*
SYSTEMS / PROGRAMMING	9	125	31079	30933	*	*	*	17	372	30525	31087	*	*	*
POWER SYSTEMS	2	151	29566	31525	*	*	*	8	391	30284	31734	*	*	*
SOFTWARE DESIGN & DEVELOP	4	157	37425	31612	*	*	*	9	346	33056	31685	*	*	*
HARDWARE DESIGN & DEVELOP	+	129	+	32899				3	294	27667	32491	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	1	178	$30000	$32452	*	*	*	3	578	$28000	$32316	*	*	*
TESTING	4	98	31150	29773	*	*	*	11	243	31091	30307	*	*	*
PROCESS ENGINEERING	16	455	32008	34825	*	*	*	21	1390	32785	34985	$36400	$33720	$31900
PROJECT ENGINEERING	15	511	31692	31743	*	*	*	23	1130	30804	32200	34000	30600	28000
OTHER ENGINEERING	41	775	29621	31061	$35000	$30000	$24000	78	2117	28556	31347	34440	28250	23808
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	3	11	20019	22485	*	*	*	5	31	20831	22633	*	*	*
INDUSTRIAL HYGIENE	+	1	+	16000				+	1	+	16000			
MEDICAL TECHNOLOGY	+	15	+	24433				+	26	+	23239			
NURSES / PERSONAL CARE	+	93	+	28376				1	120	32000	27965	*	*	*
OCCUPATIONAL THERAPY	+	1	+	26000				+	19	+	25981			
PHARMACIST	+	16	+	40860				+	26	+	38746			
PHYSICAL THERAPY	1	21	20000	31310	*	*	*	1	42	20000	29364	*	*	*
RESPIRATORY THERAPY	+	2	+	32975				+	8	+	25716			
OTHER HEALTH RELATED	+	19	+	21869				+	56	+	20839			
SOCIAL SERVICES														
ADMINISTRATION	1	18	16300	18758	*	*	*	2	37	20650	18412	*	*	*
COUNSELING	1	19	16000	16660	*	*	*	2	56	15800	16881	*	*	*
FUNDRAISING / DEVELOPMENT	+	10	+	14850				+	16	+	15788			
SOCIAL WORK	1	17	15225	16675	*	*	*	1	42	15225	17617	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	7	415	27937	28511	*	*	*	21	943	28885	28557	32400	30400	26880
INFORMATION SYSTEMS	3	217	30933	28097	*	*	*	17	473	28693	28076	*	*	*
SYSTEMS ANALYSIS & DESIGN	5	191	29800	29148	*	*	*	14	488	29821	29625	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	2	28	18500	28007	*	*	*	2	95	18500	30069	*	*	*
AGRICULTURE/NAT'L RESOURC	+	39	+	19315				+	130	+	20180			
ARCHITECTURE	+	7	+	20166				1	23	19200	21479	*	*	*
CONSULTING	9	363	21222	28790	*	*	*	17	758	22718	28778	*	*	*
HUMAN RESRCS /INDUS RELS	4	74	21775	23662	*	*	*	9	123	22354	23497	*	*	*
MANAGEMENT TRAINEE	44	901	22412	22461	27000	23000	18500	137	1735	21479	22273	27000	21600	16000
MATH/STATISTICIANS	+	13	+	26354				+	29	+	24446			
PARALEGAL	+	20	+	21123				+	30	+	19773			
RESEARCHERS NON-TECHNICAL	1	7	18000	20096	*	*	*	3	31	19167	20944	*	*	*
RESEARCHERS - TECHNICAL	1	19	21000	28085	*	*	*	3	53	19667	27806	*	*	*
TEACHING	22	150	20752	19534	23000	19900	17500	73	635	16975	19179	22400	19000	10000
TOTALS	369	10827						1043	25433					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
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(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90							CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	1	104	$36000	$29708	*	*	*	2	282	$29400	$29695	*	*	*
MBA--NON-TECH	3	314	30733	36462	*	*	*	4	570	29050	36242	*	*	*
MBA--TECH	+	62	+	38289				+	125	+	38281			
MS-BUSINESS	10	35	28556	35016	*	*	*	21	55	30236	34706	$36000	$30000	$24000
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	+	177	+	37474				2	215	23580	37430	*	*	*
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	2	32	27023	32387	*	*	*	2	57	27023	31708	*	*	*
MANAGEMENT INFORMATION SY	2	27	33500	33504	*	*	*	6	46	34533	34003	*	*	*
MARKETING/MKTNG MGT (RESE	+	67	+	35968				+	79	+	35903			
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	3	4	23200	24561	*	*	*	5	8	24760	25555	*	*	*
JOURNALISM	+	2	+	24500				+	2	+	24500			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	24000				1	14	26399	26509	*	*	*
ELEMENTARY EDUCATION	+	+	+	+				6	24	23546	22337	*	*	*
PHYSICAL EDUCATION	+	1	+	15996				+	6	+	30765			
READING EDUCATION	+	+	+	+				+	1	+	22000			
SPECIAL EDUCATION	1	1	22020	22020	*	*	*	6	27	22603	22300	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	2	+	24350			
LETTERS	+	1	+	23000				+	4	+	19250			
VISUAL & PERFORMING ARTS	1	5	24000	26797	*	*	*	2	7	21000	24712	*	*	*
HUMANITIES - OTHER	+	+	+	+				+	2	+	21500			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	1	+	20000			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	4	+	25251				+	30	+	24800			
SOCIOLOGY	+	2	+	22000				+	3	+	20500			
SOCIAL SCIENCES - OTHER	+	4	+	26535				+	9	+	24313			

continued

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MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/90 THROUGH 6/4/90 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH	CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	28	+	$35295				+	58	+	$35343			
AGRICULTURAL	+	1	+	40000				+	6	+	36450			
BIOENGINEERING & BIOMEDIC	+	2	+	37000				+	4	+	36500			
CHEMICAL	1	81	$49992	38738	*	*	*	1	133	$49992	38055	*	*	*
CIVIL	+	79	+	32476				1	192	38498	32260	*	*	*
COMPUTER	+	11	+	33923				+	31	+	34395			
ELECTRICAL/ELECTRONIC	11	115	38473	37991	*	*	*	19	291	37408	37376	*	*	*
INDUSTRIAL	+	14	+	35507				2	70	36500	35928	*	*	*
MECHANICAL	5	90	40390	36933	*	*	*	6	248	39242	36964	*	*	*
METALLURGICAL	+	8	+	35838				+	29	+	36766			
MINING & MINERAL	+	4	+	39345				+	5	+	37476			
NUCLEAR	+	9	+	38877				+	18	+	36635			
PETROLEUM	+	1	+	35000				+	26	+	38067			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	4	+	28900				+	11	+	26823			
HEALTH SCIENCES	+	2	+	27500				+	9	+	20402			
NURSING	+	+	+	+				+	2	+	34900			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	10	+	24800				+	11	+	23855			
ARCHITECTURAL & ENVIRONME	+	5	+	29300				+	8	+	28037			
BIOLOGICAL	+	2	+	33090				+	8	+	30353			
CHEMISTRY	+	6	+	32393				+	21	+	31907			
COMPUTER SCIENCE														
COMPUTER SCIENCE	7	81	36214	36425	*	*	*	7	167	36214	36656	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	19	+	34508				+	53	+	33560			
MATHEMATICS (INCL ACTUARI	1	14	10000	29243	*	*	*	1	32	10000	30345	*	*	*
PHYSICS	+	2	+	33995				+	11	+	30560			
POLYMER	+	7	+	37703				+	9	+	37098			
TOTALS	48	1438						94	3022					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/2/90 THROUGH 6/4/90

CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	128	+	$42445				3	316	$31333	$44262	*	*	*
MBA--TECH	+	34	+	44693				+	96	+	48339			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	130	+	41806				+	389	+	46565			
MBA--TECH	+	43	+	46995				+	188	+	51381			
OVER 4 YEARS														
MBA--NON-TECH	+	119	+	45209				+	275	+	46451			
MBA--TECH	+	49	+	49302				+	122	+	53407			
TOTALS	+	503						3	1386					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/2/90 THROUGH 6/4/90

CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	+	6	+	$54067				+	8	+	53050			
ECONOMICS	+	+	+	+				+	3	+	44000			
EDUCATION														
EDUCATION ADMINISTRATION	2	6	$47000	45917	*	*	*	2	20	$47000	43487	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	4	+	29250				+	6	+	30340			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				+	1	+	24000			
PSYCHOLOGY	+	+	+	+				+	6	+	32167			
SOCIOLOGY	+	2	+	32502				+	2	+	32502			
SOCIAL SCIENCES	+	+	+	+				+	5	+	30600			
ENGINEERING														
AEROSPACE	+	1	+	36600				+	4	+	45398			
CHEMICAL	+	51	+	50397				1	132	48000	50570	*	*	*
CIVIL	+	6	+	43083				+	9	+	43632			
COMPUTER	+	3	+	41000				+	4	+	45000			
ELECTRICAL/ELECTRONIC	+	8	+	50275				1	33	57000	52887	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	2	+	51500			
MECHANICAL	+	9	+	51065				+	25	+	48708			
METALLURGICAL	+	2	+	41000				+	18	+	47583			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	7	+	38714				+	14	+	37971			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	5	50	47532	46123	*	*	*	5	105	47532	45393	*	*	*
GEOLOGICAL SCIENCES	+	2	+	37170				+	11	+	37145			
MATHEMATICS	+	2	+	44000				+	6	+	37833			
PHYSICS	+	2	+	41250				4	11	42492	41361	*	*	*
POLYMER	+	3	+	46333				+	7	+	46857			
TOTALS	7	164						13	433					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	23325 148 30500/21000			20100 2	24600 1	24600 2			
BUSINESS ADMIN (INCL MGMT				19533 3		22200 4	27500 1	27500 3	
ECONOM & FINANCE (BANKING	27000 4			20886 7		24000 1	24000 1	27875 4	
HOTEL/RESTAURANT MGMT.							27000 1		
MANAGEMENT INFO SYSTEMS							27667 3	30500 1	
MARKETING/MARK MGMT (RESR				22100 4		18000 2	21615 4	24000 1	
COMMUNICATIONS				13200 1		11000 2	10000 1		
LETTERS (incl English, Li		15000 1							
PSYCHOLOGY					10000 1	30000 1			
SOCIOLOGY				19200 1		19200 1			
CHEMICAL									32400 1
CIVIL								29000 1	32000 1
COMPUTER							29250 2		
ELECTRICAL/ELECTRONIC						33000 1	43250 2		34275 4
INDUSTRIAL								26000 1	
MECHANICAL								31000 2	
COMPUTER SCIENCE				27360 2		28667 3	29229 17	40000 1	
ARCHITECTURAL & ENVIRONME			19200 1						24000 1
MATHEMATICS							25750 2		

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	24672 31 36000/23000		22000 1			22850 5			
BUSINESS ADMIN (INCL MGMT	24298 10	23000 1	18624 3	22874 7		21473 26 33000/14400			16500 1
ECONOM & FINANCE (BANKING	22213 24 42000/18000		21767 3	23200 5		21944 9	23000 1		
HOTEL/RESTAURANT MGMT.			20200 3						
HUMAN RSRCS (incl LABOR R				23000 1	20000 1	21000 2			
MANAGEMENT INFO SYSTEMS				23000 1					
MARKETING/MARK MGMT (RESR	23825 8	19000 1	19333 3	25525 4		22961 36 28500/20000			
REAL ESTATE	21600 2								
ADVERTISING	18000 1					22500 1			
COMMUNICATIONS	22400 5		18500 2			21654 12			
JOURNALISM			10920 1			17333 3			14500 2
TEXTILES & CLOTHING						20667 3			
LETTERS (incl English, Li							27000 1		
HUMANITIES - OTHER						18000 1			
CRIMINAL JUSTICE				25000 1		17250 2			
POLITICAL SCIENCE/GOVT	22750 2			24500 1		20050 6			
PSYCHOLOGY	29000 2	15300 1		21600 1					
SOCIOLOGY	17000 1					17000 2			
ELECTRICAL/ELECTRONIC	29700 1								
INDUSTRIAL	30000 1								
ENGINEERING TECHNOLOGY						30000 1			
AGRIBUSINESS						17000 1			
COMPUTER SCIENCE	29200 2			22500 1		31000 1			

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE		LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
HEALTH SCIENCES				22800	1					
MATHEMATICS				20000	1					

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	20000 1		20000 1		22000 1	24109 5	23295 14		24000 1
BUSINESS ADMIN (INCL MGMT			26860 2	28000 1	18000 2	25250 2	20492 2		
ECONOM & FINANCE (BANKING	22267 3		26300 4			21800 5	18500 1		
HUMAN RSRCS (incl LABOR R						25700 3			
MARKETING/MARK MGMT (RESR	21500 2		23400 2						29998 2
REAL ESTATE	21375 4								
COMMUNICATIONS			22667 3						
JOURNALISM			10000 1		10000 1				
ELEMENTARY EDUCATION					16996 44 40000/10000				
PHYSICAL EDUCATION					21000 1				
SPECIAL EDUCATION					17913 9				
LETTERS (incl English, Li					15099 9	20500 1			
VISUAL & PERFORMING ARTS					15700 5				
HISTORY					18690 2				
PSYCHOLOGY						23000 1		13030 2	
SOCIOLOGY			15600 1			16000 1			
SOCIAL SCIENCES-OTHER					19800 1				
AEROSPACE & AERONAUTICAL						42639 1			
CHEMICAL				36516 1		33240 1	30660 2		
CIVIL		30000 1		33250 2		25600 1	27194 15		
ELECTRICAL/ELECTRONIC				33200 2		25255 13			20000 1
INDUSTRIAL			32200 1			30840 5			
MECHANICAL						25630 8	25343 1		

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MINING (INCL GEOLOGICAL)							25160 1		
COMPUTER SCIENCE			35000 1			20548 4			
HEALTH SCIENCES									18000 1
NURSING									32000 1
BIOLOGICAL		16000 1							
GEOLOGY & GEOLOGICAL SCI					20000 1				
MATHEMATICS					20029 3				

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	23000 2				26215 4			25000 4	30000 1
BUSINESS ADMIN (INCL MGMT					26480 13		25000 1	28817 6	27188 8
ECONOM & FINANCE (BANKING					25690 2				25800 2
MARKETING/MARK MGMT (RESR							28000 1		26687 12
COMMUNICATIONS									24152 2
FOREIGN LANGUAGES			15225 1						
HISTORY		26000 1							
POLITICAL SCIENCE/GOVT						29868 2			
PSYCHOLOGY			15600 1						
AEROSPACE & AERONAUTICAL					30688 10				
BIOENGINEERING & BIOMEDIC									28500 3
CHEMICAL							20000 1		35708 10
CIVIL								31500 2	
ELECTRICAL/ELECTRONIC					30129 14				34440 1
INDUSTRIAL					32020 5		31000 1		29501 2
MECHANICAL					31025 12		29700 4	36000 1	
ENGINEERING TECHNOLOGY					28542 13			24300 2	
INDUSTRIAL TECHNOLOGY					28000 1				
AGRIBUSINESS									28800 1
COMPUTER SCIENCE					30333 6			28128 1	32200 2
BIOLOGICAL									22000 1

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE		METALS & METAL		MINING		PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
ACCOUNTING	26604	5	29800	1									18000	1			26456	6
BUSINESS ADMIN (INCL MGMT	23543	7	22200	4	28200	5	22500	1									28842	9
ECONOM & FINANCE (BANKING	24800	5	22340	2	22300	3											25000	5
HOTEL/RESTAURANT MGMT.																	27000	1
MANAGEMENT INFO SYSTEMS	32400	1																
MARKETING/MARK MGMT (RESR	24967	6	21720	2	20600	7	23901	3	21000	1							25600	5
ADVERTISING					18500	1												
COMMUNICATIONS			22200	1	13333	3												
JOURNALISM					24000	1												
POLITICAL SCIENCE/GOVT					24000	1												
BIOENGINEERING & BIOMEDIC	27500	1																
CHEMICAL															36000	1	37000	3
CIVIL			30132	1														
COMPUTER	33000	1	31500	1													31700	1
ELECTRICAL/ELECTRONIC	30865	11	27626	5														
INDUSTRIAL	31901	2			34600	1											33000	1
MECHANICAL	31200	1	33000	1													35900	1
MINING (INCL GEOLOGICAL)											30000	1						
ENGINEERING TECHNOLOGY	30453	2			35000	1											33996	1
COMPUTER SCIENCE	30728	10															34500	1
INFORMATION SCIENCES & SY	35520	1													32000	1		
BIOLOGICAL					13500	1												
MATHEMATICS			31500	1														

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING							25500 2
BUSINESS ADMIN (INCL MGMT							24411 8
ECONOM & FINANCE (BANKING			23333 3				
MANAGEMENT INFO SYSTEMS					15360 1		
MARKETING/MARK MGMT (RESR	19000 1			25000 1	19010 2		32667 3
COMMUNICATIONS							23741 3
JOURNALISM					16600 1		
LETTERS (incl English, Li	15000 1						
POLITICAL SCIENCE/GOVT					15000 1		
CHEMICAL							33000 1
CIVIL							24840 1
ELECTRICAL/ELECTRONIC							29583 6
MECHANICAL							31000 2
COMPUTER SCIENCE							33600 1
ARCHITECTURAL & ENVIRONME							24996 1
BIOLOGICAL							27000 1
CHEMISTRY							14000 1
OTHER PHYSICAL & EARTH SC					22000 1		

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	23422 152 30500/21000	15000 1		20322 18	17300 2	20708 13	23451 11	27611 9	
BACHELOR - TECHNICAL			19200 1	27360 2		29750 4	30148 23 53500/25000	31400 5	32214 7

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	23549 86 48000/18000	19100 3	19356 16	23587 21 43200/20000	20000 1	21683 108 33000/17000	25000 2		15167 3
BACHELOR - TECHNICAL	29525 4			21767 3		26000 3			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	21530 10		22809 14	28000 1	16928 75 40000/10000	23147 18	22683 17	13030 2	27999 3
BACHELOR - TECHNICAL		23000 2	33600 2	33883 5	20022 4	26401 33 42639/21201	27355 19		23333 3

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	23000 2	26000 1	15413 2		26341 19	29868 2	26500 2	27290 10	26706 25 32400/24504
BACHELOR - TECHNICAL					30199 61 35000/28000		28300 6	29288 6	32561 20 46000/28000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	25168 24 33500/19000	22892 10	21838 21 35000/16400	23551 4	21000 1		18000 1		26858 26 40000/24360
BACHELOR - TECHNICAL	30991 29 36000/28000	29362 9	27700 3			30000 1		34000 2	35012 8

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL	17000 2		23333 3	25000 1	16996 5		25969 16
BACHELOR - TECHNICAL					22000 1		28353 14

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	23384 154 30500/21000	24566 65 36000/20048	15000 1		24600 1				24181 14
BUSINESS ADMIN (INCL MGMT	17800 2	22080 1	23000 1				32000 1		27495 4
ECONOM & FINANCE (BANKING		22950 10	22000 2	17300 2	24067 3				25662 22 42000/20000
MARKETING/MARK MGMT (RESR		24667 3	20500 2	19000 1					25800 2
REAL ESTATE		25200 1							
COMMUNICATIONS		28000 1	13200 1						

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT		25000 2	22280 4	12000 1				16500 1	
ECONOM & FINANCE (BANKING	18400 3	24500 3	24500 1						
HUMAN RSRCS (incl LABOR R			23000 1						
MANAGEMENT INFO SYSTEMS			23000 1						
MARKETING/MARK MGMT (RESR	24000 1	30600 2	21900 1	20000 1				18667 3	
REAL ESTATE	18000 1								
ADVERTISING	18000 1								
JOURNALISM								13460 2	13000 1
LETTERS (incl English, Li					15000 1				
CRIMINAL JUSTICE		25000 1							
HISTORY					17500 1				
POLITICAL SCIENCE/GOVT	20400 2		24500 1						
PSYCHOLOGY	10000 1	21600 1							
CHEMICAL							20000 1		
ELECTRICAL/ELECTRONIC									30720 1
COMPUTER SCIENCE			22500 1						
HEALTH SCIENCES			22800 1						
ARCHITECTURAL & ENVIRONME				24996 1					
MATHEMATICS		20000 1							

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									23040 2
BUSINESS ADMIN (INCL MGMT		29415 13	27285 14	21040 3		25292 13	24923 22 36000/19800		
ECONOM & FINANCE (BANKING		18067 3					21755 11		22167 3
HOTEL/RESTAURANT MGMT.		27000 1							
HUMAN RSRCS (incl LABOR R							18000 1		
MARKETING/MARK MGMT (RESR	23040 1	25560 6	24500 3	29750 2			24494 39 40000/18000		
REAL ESTATE							24000 2		
ADVERTISING							20500 2		
COMMUNICATIONS		19500 2	27000 1		30000 1		19210 13		22000 1
JOURNALISM		20000 1					24000 1		
LETTERS (incl English, Li	15000 1	20500 1		27000 1					
HUMANITIES - OTHER				18000 1					
CRIMINAL JUSTICE			13000 1						
POLITICAL SCIENCE/GOVT		23500 2					27079 3		
PSYCHOLOGY							29000 2		
SOCIOLOGY							19200 1		
BIOENGINEERING & BIOMEDIC							28000 2		
COMPUTER					31500 1				
INDUSTRIAL		33000 1					29501 2		
AGRIBUSINESS							22900 2		
BIOLOGICAL							27000 1		
OTHER PHYSICAL & EARTH SC							22000 1		

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT							35000 1		
ECONOM & FINANCE (BANKING	27000 4								
AEROSPACE & AERONAUTICAL							29100 1		
BIOENGINEERING & BIOMEDIC						27500 1			
CHEMICAL							32400 1		
CIVIL							31650 2	32718 2	
ELECTRICAL/ELECTRONIC							27653 6	33400 1	30396 1
INDUSTRIAL							31901 2		31800 3
MECHANICAL							29917 6		31511 4
ENGINEERING TECHNOLOGY							30680 1		31113 3

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	27500 1								16224 1
ECONOM & FINANCE (BANKING	27000 1								23000 1
AEROSPACE & AERONAUTICAL		29000 1			30000 1	31200 1		31327 3	34060 4
BIOENGINEERING & BIOMEDIC									29500 1
CHEMICAL							35560 18	34800 1	32200 2
CIVIL		30132 1						26768 3	27676 16
COMPUTER	29250 2			33000 1					
ELECTRICAL/ELECTRONIC	32446 5	30523 6	42350 2	20000 1	24000 1	29600 2	26509 3	32803 5	28853 24 34440/24000
INDUSTRIAL	30000 1					32157 7	26000 1		32800 2
MECHANICAL	31750 2		31200 1	30000 1	30000 1			30933 3	28110 14
MINING (INCL GEOLOGICAL)									27580 2
ENGINEERING TECHNOLOGY								29800 7	27989 7
INDUSTRIAL TECHNOLOGY									28000 1
COMPUTER SCIENCE	30040 5		30267 6					34000 1	28160 3
CHEMISTRY							14000 1		
MATHEMATICS						26500 1			

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	26100 1								
MARKETING/MARK MGMT (RESR	33996 1								
PSYCHOLOGY	13030 2								
ELECTRICAL/ELECTRONIC							20000 1		
HEALTH SCIENCES	18000 1								
NURSING				32000 1					

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT						25000 1		15000 1	
ECONOM & FINANCE (BANKING						31000 1		22000 1	
HUMAN RSRCS (incl LABOR R	16300 1								
MANAGEMENT INFO SYSTEMS					35000 1	26750 2	28700 2		
MARKETING/MARK MGMT (RESR					14400 1	21000 1			
FOREIGN LANGUAGES				15225 1					
LETTERS (incl English, Li	25000 1								
PSYCHOLOGY		15600 1							
SOCIOLOGY		16000 1							
COMPUTER					31700 1				
MECHANICAL						35000 1			
COMPUTER SCIENCE					29058 17	28720 8	30008 12		
INFORMATION SCIENCES & SY						33760 2			
MATHEMATICS					31500 1	25000 1			

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				24600 2					
BUSINESS ADMIN (INCL MGMT		23700 5	19877 5	21631 32 29120/18000					
ECONOM & FINANCE (BANKING		25825 4		21542 19					
HOTEL/RESTAURANT MGMT.				21900 4					
HUMAN RSRCS (incl LABOR R			26933 3	24000 1					
MANAGEMENT INFO SYSTEMS				15360 1					
MARKETING/MARK MGMT (RESR		18000 2	21000 1	22690 40 28800/19000					
REAL ESTATE		19500 1					18000 1		
COMMUNICATIONS				19561 14				21000 1	
JOURNALISM				14650 4					10000 1
ELEMENTARY EDUCATION									16996 44 40000/10000
PHYSICAL EDUCATION									21000 1
SPECIAL EDUCATION									17913 9
TEXTILES & CLOTHING				20667 3					
LETTERS (incl English, Li		10000 1							14413 7
VISUAL & PERFORMING ARTS									15700 5
CRIMINAL JUSTICE				21500 1					
HISTORY							26000 1		19880 1
POLITICAL SCIENCE/GOVT				19100 5					
PSYCHOLOGY				22767 3					
SOCIOLOGY				17160 5					
SOCIAL SCIENCES-OTHER									19800 1
CIVIL				27000 1					

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ELECTRICAL/ELECTRONIC		29700 1		33000 1					
INDUSTRIAL		26000 1							
ENGINEERING TECHNOLOGY		19200 1		31800 1					
ARCHITECTURAL & ENVIRONME	19200 1	24000 1							
BIOLOGICAL							13500 1	19000 2	
GEOLOGY & GEOLOGICAL SCI									20000 1
MATHEMATICS									20029 3

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	23312 156 30500/21000	24390 81 36000/20048	19457 7	17867 3	24200 4		32000 1		25349 42 42000/20800
BACHELOR - TECHNICAL									

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	18444 9	25700 9	22891 9	16000 2	16250 2			16570 6	13000 1
BACHELOR - TECHNICAL		20000 1	22650 2	24996 1			20000 1		30720 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	19020 2	25637 29 40000/19000	26078 19	23946 7	30000 1	25692 13	23526 97 48000/17000		22430 6
BACHELOR - TECHNICAL		33000 1			31500 1		26225 8		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	27000 4						35000 1		
BACHELOR - TECHNICAL						27500 1	29721 19	32945 3	31380 11

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	27250 2								19612 2
BACHELOR - TECHNICAL	30962 15	30284 8	33056 9	27667 3	28000 3	31091 11	32785 21 46000/31800	30804 23 35000/28000	28791 76 42639/23808

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL	21539 4								
BACHELOR - TECHNICAL	18000 1			32000 1			20000 1		

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	20650 2	15800 2		15225 1	24700 2	26100 5	28700 2	18500 2	
BACHELOR - TECHNICAL					29326 19	29773 12	30008 12		

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		22100 13	22354 9	21275 134 30000/16000			22000 2	21000 1	16799 69 40000/10000
BACHELOR - TECHNICAL	19200 1	24725 4		30600 3			13500 1	19000 2	20022 4

AVERAGE SALARY OFFERS JULY 1990 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 6/4/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	38000 1			25200 1					
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH					24000 1				
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		29000 1							
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							